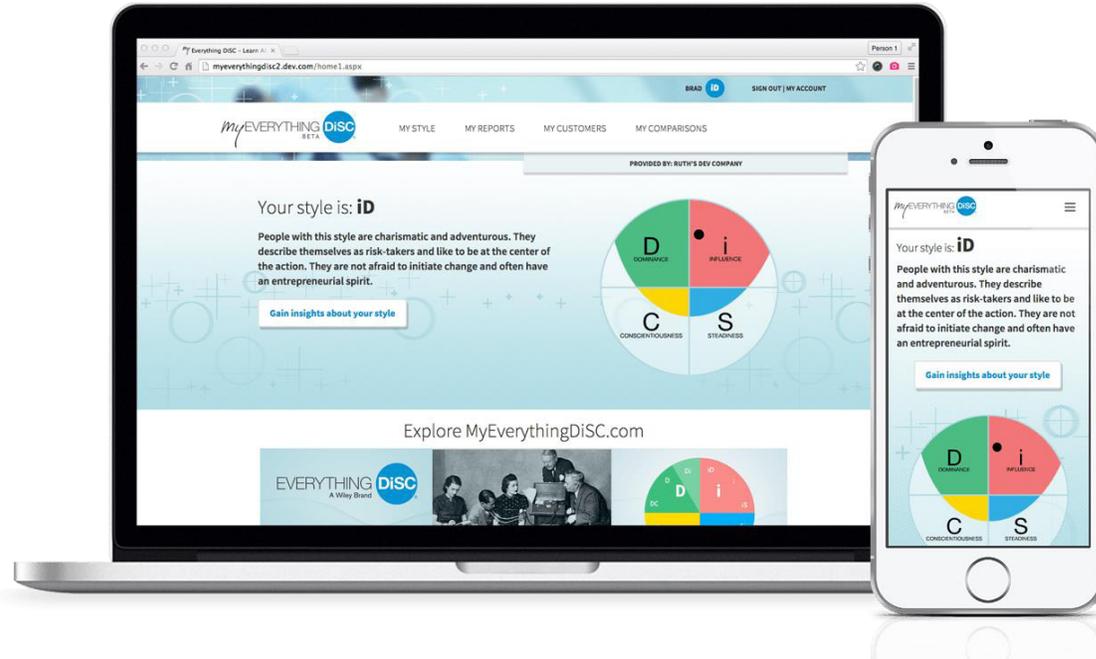


# My EVERYTHING DiSC





**MyEverythingDiSC.com** 是一个互动网页，  
让你随时随地在电脑/手机端更深入学习DiSC，  
也让你更了解你的同事/客户/团队/朋友。

# 让我们来向 Kari 打个招呼吧!

她将第一次体验 **MyEverythingDiSC.com**

在这里，她将：

- [创建自己的DiSC个性账号](#)
- [从不同维度深入学习自己的报告](#)
- [免费无限量与同事/朋友生成DiSC对比报告](#)
- [创建团队报告](#)
- [在拜访客户前先了解如何与客户打交道](#)



# 她被邀请加入了!

在Kari做完她的Everything DiSC®评估测试后, 她收到了一封带有 **MyEverythingDiSC.com** 链接的邮件

她点击邮件中的链接进入到了页面 (邮件中也包含了她的私人登录密码)

注意: 第一次登录时请务必通过邮件中的链接进入 **MyEverythingDiSC**

**From:** Better Workplaces, Inc. [mailto:msmith@betterworkplaces.com]  
**Sent:** Friday, September 25, 2015 9:43 AM  
**To:** Meyer, Kari  
**Subject:** Your Everything DiSC Workplace Profile now has access to MyEverythingDiSC.com

You now have access to **MyEverythingDiSC.com** for the **Everything DiSC Workplace Profile**.

You now have access to the following options:

[Access to MyEverythingDiSC.com](#)  
My Comparisons  
My Style

Please click on the link below and select the "MyEverythingDiSC.com" button and login or create an account to add this profile to the site.

<http://www.inscape-epic.com/default.aspx?ac=J5F7S0ZW52>

If you have problems with the link, you can copy and paste the URL below:

<http://www.inscape-epic.com>

and supplying the following personalized Access Code:

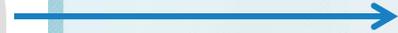
[J5F7SSZW52](#)

If you have any questions, please contact:

Better Workplaces  
123 Main St  
Mountain View, CO 54236  
800-123-9876  
[www.betterworkplaces.com](http://www.betterworkplaces.com)



# Kari首先需要创建一个账号



myEVERYTHING DiSC

## Create an Account

Who can create an account? ⓘ

<input type="text" value="First name"/>	<input type="text" value="Last name"/>
<input type="text" value="Email address"/>	<input type="text" value="Confirm email address"/>
<input type="text" value="Organization name"/>	
<input type="password" value="....."/> <a href="#">Show</a>	

Password Strength: **Medium**

**CREATE AN ACCOUNT**

Already have an account? [Sign In](#)

When you "Create An Account", you accept the [privacy policy](#) and [terms of use](#) of this site.

# Kari 创建完账号，点击登录，进入到了她的MyEverythingDiSC



Sign in  
Welcome back

Keep Me Logged In [Forgot Password?](#)

**Sign In**

New to MyEverythingDiSC.com? [Create an account](#)  
to access your personalized information!



# 她可以在 My Account 中设置自己的头像等账户信息



Manage your account preferences

Profile | **Emails From Us** | Account Status

**Manage your user profile.**  
Manage your info and how you appear on MyEverythingDiSC.com

**Profile Picture** [minus icon]

This profile image will display to others along with your name in Comparisons.

[Profile Picture Placeholder]

- Choose an image [dropdown arrow]
- Use LinkedIn photo [icon]
- Upload a photo [upload icon]
- Use Default image [person icon]

Displayed Information [plus icon]

Profile Report [plus icon]

Privacy [plus icon]

SIGN OUT | MY ACCOUNT

[Profile Picture] **Kari Meyer**  
(Not you?)

MyEverythingDiSC.com would like to access some of your LinkedIn info:

**YOUR PROFILE OVERVIEW**  
Name, photo, headline, and current positions

**Sign in to LinkedIn and allow access:**

kmeyer@wiley.com [password field]

Join LinkedIn | Forgot your password?

**Allow access** | **Cancel** | **LinkedIn**

All Applications can be found in your settings  
Terms of Service | Privacy Policy

# 在这个系统中，Kari可以按着自己的兴趣查看DiSC的演化、理论及相关研究

myEVERYTHING DiSC BETA

MY STYLE MY REPORTS MY CUSTOMERS MY COMPARISONS

**Timeline of DiSC**

Explore the DiSC map

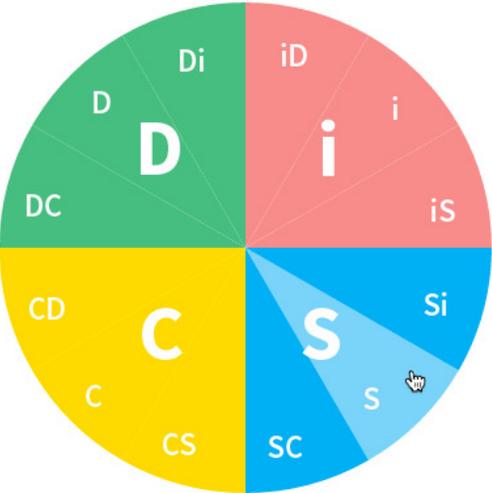
**DiSC Theory**

**DiSC Research**

**Style Podcasts**

Explore the DiSC map

**Choose a section on the DiSC map to learn more**



**C Style**

People with this style are analytical and reserved. They take a logical, systematic approach to their work and pride themselves on accuracy. They avoid outward

# 在主页上，她看到了自己的DiSC行为风格，想要更多地了解自己



KARI **iD** SIGN OUT | MY ACCOUNT

myEVERYTHING DiSC BETA MY STYLE MY REPORTS MY CUSTOMERS MY COMPARISONS

PROVIDED BY: BRAD'S DEV COMPANY

Your style is: **iD**

People with this style are charismatic and adventurous. They describe themselves as risk-takers and like to be at the center of the action. They are not afraid to initiate change and often have an entrepreneurial spirit.

[Gain insights about your style](#)

Explore MyEverythingDiSC.com

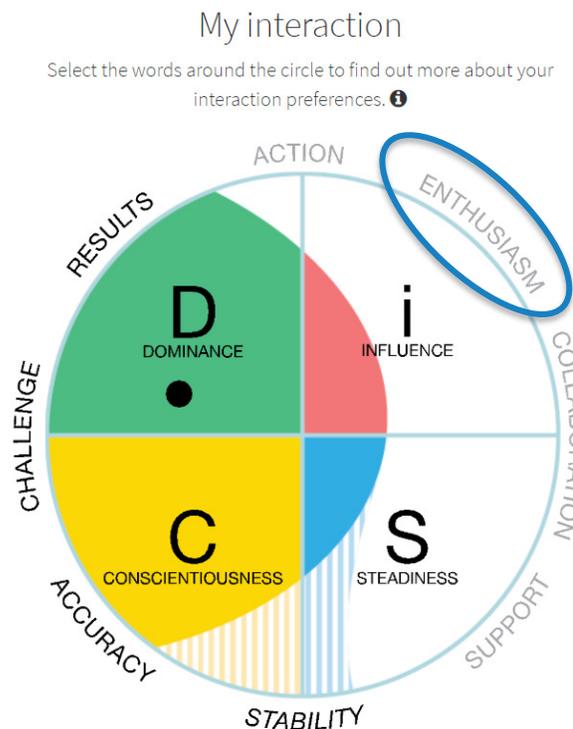
Explore DiSC

DiSC Timeline

Theory Behind DiSC



# 在My Style界面，她可以探索自己的DiSC 行为风格如何影响她在职场的人际交往



她可以任意点击圆盘外围的8个关键词查看关于详细内容。

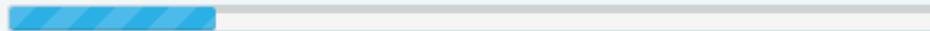
## Interaction: Enthusiasm

Your enthusiasm is typically visible in your interactions. People probably regard you as charming and confident, and you're good at painting a colorful picture that gets people excited about the future.

**Enthusiasm is one of your priorities.**

People who prioritize enthusiasm tend to be lively and optimistic, helping others get excited about new possibilities.

**How much effort does this take for you?**



下方进度条直观清晰地显示了她表现这一行为需要做出的调整程度

# 噢，对了，看看她是如何地与众不同吧...



MY COMPARISONS

MY STYLE

MY REPORTS

## DISCOVER how your style impacts you

Podcast: My DC style

My interaction

My environment

My communication

How aligned are you to your DiSC® style?

### How aligned are you to your DiSC® style?

During the assessment, people tend to answer questions in a way that is expected for their styles, but sometimes people answer in ways that are, well, unexpected. This is a summary of your most surprising answers to give you an idea of how aligned you are to your DiSC style.

**You AGREED with the following statements. Others with your style tend to disagree with these statements.**

- 我总是乐意倾听他人遇到的问题
- 我善于活跃气氛
- 我非常体贴他人的感受
- 人们认为我是一个很好的倾听者
- 我沉着冷静
- 我往往是聚会中活跃气氛的中心人物
- 我尽力确保不伤害别人的感情
- 人们说我风趣幽默
- 我是个谦逊的人
- 我善于倾听他人的意见

**You DISAGREED with the following statements. Others with your style tend to agree with these statements.**

You're aligned! There were no surprises here.

在 My Style 中的所学激发了Kari的兴趣，现在她可以在 My reports 中下载她的完整版测试报告。如果她之前也做过 DiSC 测试，可以把额外的 DiSC 报告添加到 MyEverythingDiSC 中。

myEVERYTHING DiSC

MY COMPARISONS MY STYLE MY REPORTS

PROVIDED BY: TRAININGBRIDGE

View and manage your reports

Everything DiSC® Profile Reports

Add a Report

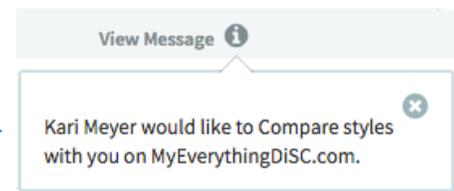
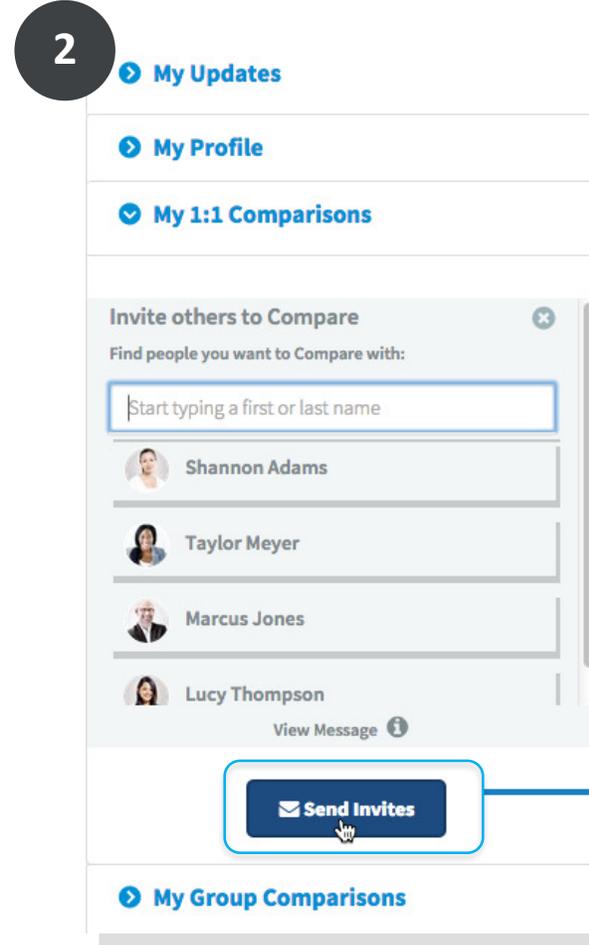
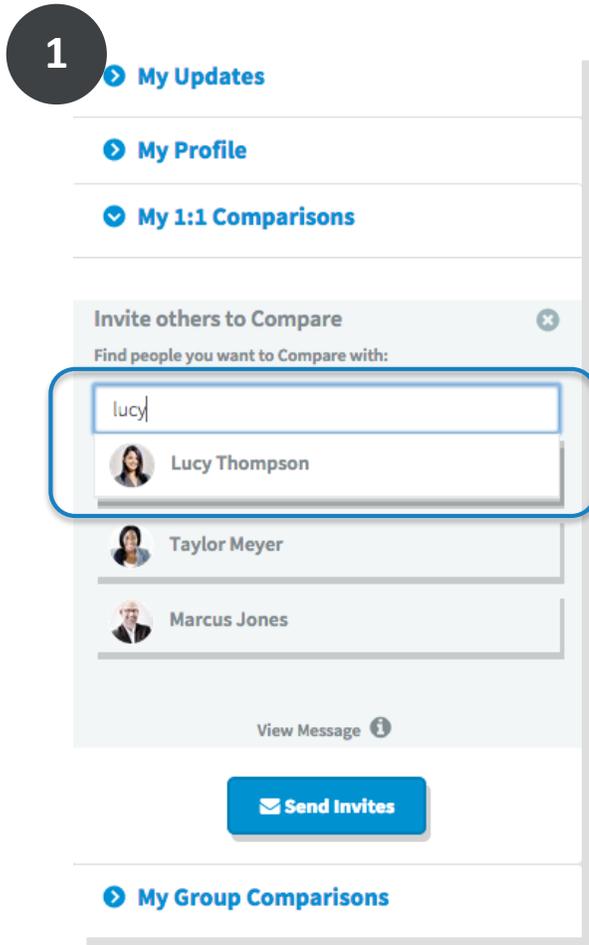
Primary ⓘ	Date	Style	Report
●	8/6/2018	DC	Everything DiSC Workplace Profile (Chinese) ✕

# 接下来，Kari 将体验 MyEverythingDiSC 最有趣的一个板块——将自己的报告与她的同事、朋友进行比对

The screenshot displays the MyEverythingDiSC website navigation and a comparison feature. At the top left is the logo "myEVERYTHING DiSC BETA". The navigation menu includes "MY STYLE", "MY REPORTS", "MY CUSTOMERS", and "MY COMPARISONS". The main heading reads "Compare your DiSC style with those of others @work". Below this, a section titled "Build a Comparison for the useful tips on interacting with your coworkers based on your DiSC styles:" lists five items: "Managing Tension", "Presentation Information", "Getting buy-in", "Providing & receiving feedback", and "Getting to know each other better". A blue button labeled "WATCH THE DEMO" is positioned below the list. On the right, a sidebar menu contains "My Updates", "My Profile", "My 1:1 Comparisons", and "My Group Comparisons". The "My 1:1 Comparisons" option is highlighted with a blue border and a blue arrow pointing to it from the right. Below the sidebar, there are profile icons for two individuals, one with a blue circle containing the letter 'S'.

通过比对，她们互相能够查看彼此待人处事的不同之处，这能够大大促进她们之间的合作效率和相处融洽度。

# 她需要如何做呢？首先，通过姓名或邮箱搜索她的同事们，给他们分别发送邀请邮件，获取与他们的报告比对的许可。



只要同事/朋友接受了 Kari 发出的邀请或 Kari 接受了别人发出的邀请，他们就能在 My comparisons 中查看比对结果。

The screenshot displays the 'My EVERYTHING DiSC' user interface. At the top, there are navigation tabs for 'MY COMPARISONS', 'MY STYLE', and 'MY REPORTS'. The 'MY COMPARISONS' tab is active. Below the navigation, a header indicates 'PROVIDED BY: TRAININGBRIDGE'. The main content area is titled 'Start comparing styles with people you know' and includes a 'Cancel' button. A sidebar on the right contains three menu items: 'Notifications', 'My Comparisons' (which is highlighted with a blue underline and a blue arrow pointing to it), and 'My Groups'. The main content area is divided into two sections: '1 Choose who to compare with' and 'People you may know:'. The 'People you may know' section lists four contacts: Landy Le (Training Bridge), ZhongMary (training bridge), yunwang (Training Bridge), and Amy Ai. To the right of this list is a search box labeled 'Search by name or email:' with the placeholder text 'Start typing a first or last name or email'. Below the search box is a circular profile picture of a smiling woman with dark curly hair, identified as Kari.

# Kari 也可以查看同事/朋友的 DiSC 风格，或者下载他们的报告

The screenshot displays the myEVERYTHING DiSC interface. At the top left is the logo "myEVERYTHING DiSC". Below it, there's a navigation bar with options like "ee members of your group on a DiSC map", "Compar", "Get tips", and "Choose". The main content area features a large circular DiSC chart for "Samantha Zhu". The chart is divided into four quadrants: top-left (green) is 'D' (Dominance) labeled "掌控型" with sub-labels "行动" (Action) and "结果" (Results); top-right (red) is 'i' (Influence) labeled "影响型" with sub-labels "热情" (Enthusiasm) and "关系" (Relationship); bottom-left (yellow) is 'C' (Conscientiousness) labeled "严谨型" with sub-labels "质量" (Quality) and "可信性" (Credibility); bottom-right (blue) is 'S' (Steadiness) labeled "沉稳型" with sub-labels "可信性" (Credibility) and "诚意" (Sincerity). To the right of the chart is a sidebar with a dropdown menu "ew List by Most Recent", a search bar, and a profile card for "Samantha Zhu" with a "View Priorities" link and a "Download Report" link. A blue arrow points from the "Download Report" link to a circular profile picture of a smiling woman. Below the main chart is a larger, semi-transparent version of the DiSC chart with labels: "D DOMINANCE", "C CONSCIENTIOUSNESS", and "S STEADINESS".

# Kari 准备查看她和同事的对比报告了。首先，需要选择一个主题。

myEVERYTHING BETA DiSC

MY STYLE MY REPORTS MY CUSTOMERS MY COMPARISONS

Comparison: **Marcus Mumford**

Get tips for working together

Choose a tip category

- Building Relationships
- Getting Buy-In
- Giving and Receiving Feedback
- Managing Tension

**D** DOMINANCE

**i** INFLUENCE

**C** CONSCIENTIOUSNESS

**S** STEADINESS

MM

My Updates

My Profile

My 1:1 Comparisons

View List by Most Recent

Lucy Thompson

Ruth Walbon

Wiley Coyote

Charlie Crofts

Taylor Lucchese

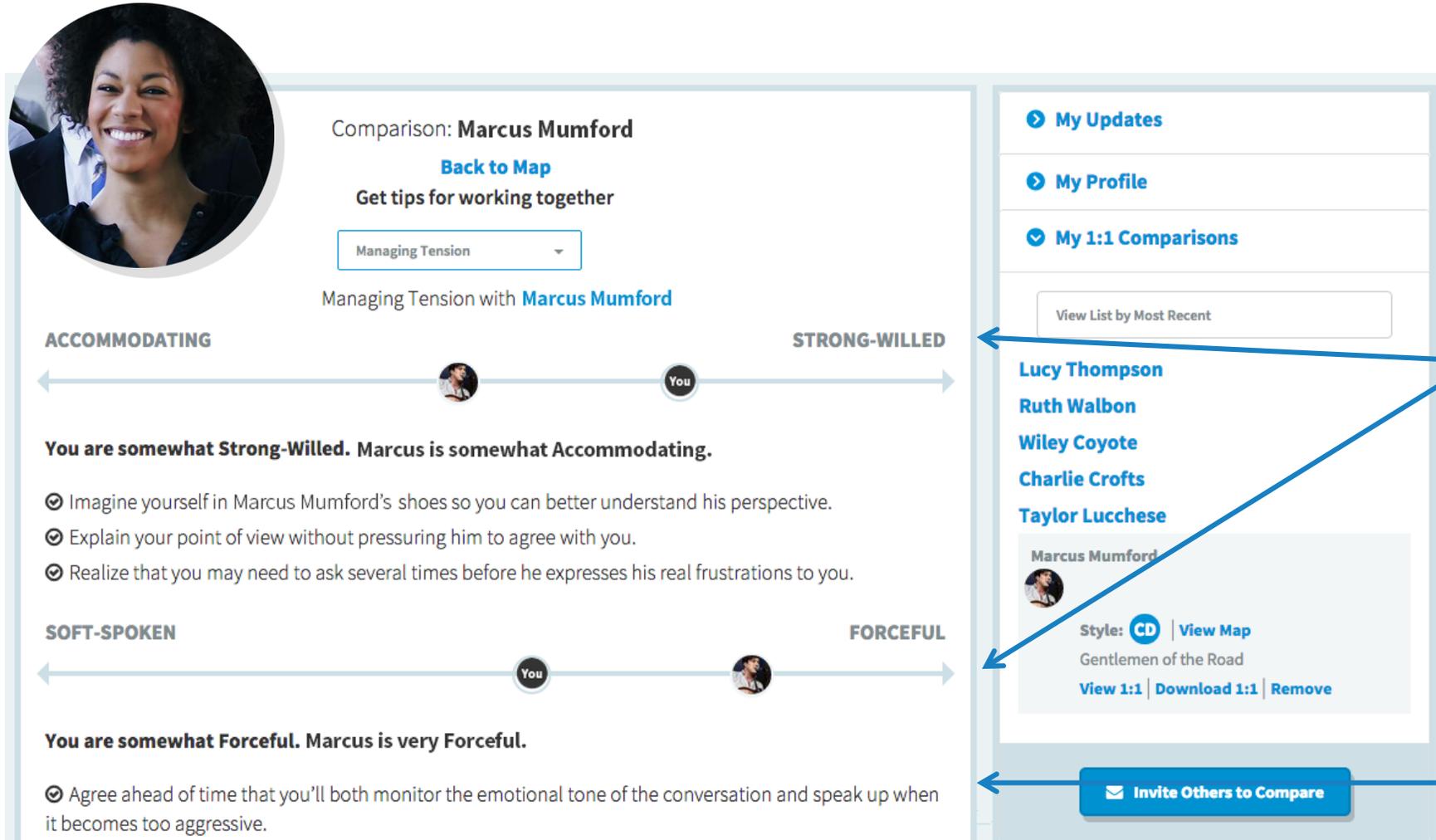
Marcus Mumford

Style: **CD** | View Map

Gentlemen of the Road

View 1:1 | Download 1:1 | Remove

# Kari 选择了一个主题后，她能够查看她们的倾向和偏好，更重要的是，系统还给出建议来帮你们更好地交流与协作。



The screenshot displays a user interface for comparing personality traits. On the left, a circular profile picture of a woman is shown. The main content area is titled "Comparison: Marcus Mumford" and includes a "Back to Map" button and a "Get tips for working together" section. A dropdown menu is set to "Managing Tension". Below this, two horizontal axes are shown: "ACCOMMODATING" vs "STRONG-WILLED" and "SOFT-SPOKEN" vs "FORCEFUL". The first axis shows "You" positioned towards the "STRONG-WILLED" end, with a note: "You are somewhat Strong-Willed. Marcus is somewhat Accommodating." The second axis shows "You" positioned towards the "SOFT-SPOKEN" end, with a note: "You are somewhat Forceful. Marcus is very Forceful." Below these are two lists of tips. On the right, a sidebar contains navigation links: "My Updates", "My Profile", and "My 1:1 Comparisons". A "View List by Most Recent" button is present. A list of names is shown: Lucy Thompson, Ruth Walbon, Wiley Coyote, Charlie Crofts, Taylor Lucchese, and Marcus Mumford. For Marcus Mumford, a "Style: CD" is indicated, along with "View Map", "Gentlemen of the Road", and "View 1:1 | Download 1:1 | Remove" options. At the bottom, a blue button says "Invite Others to Compare".

你们的各项指标通过双向数轴来显示，非常生动和直观

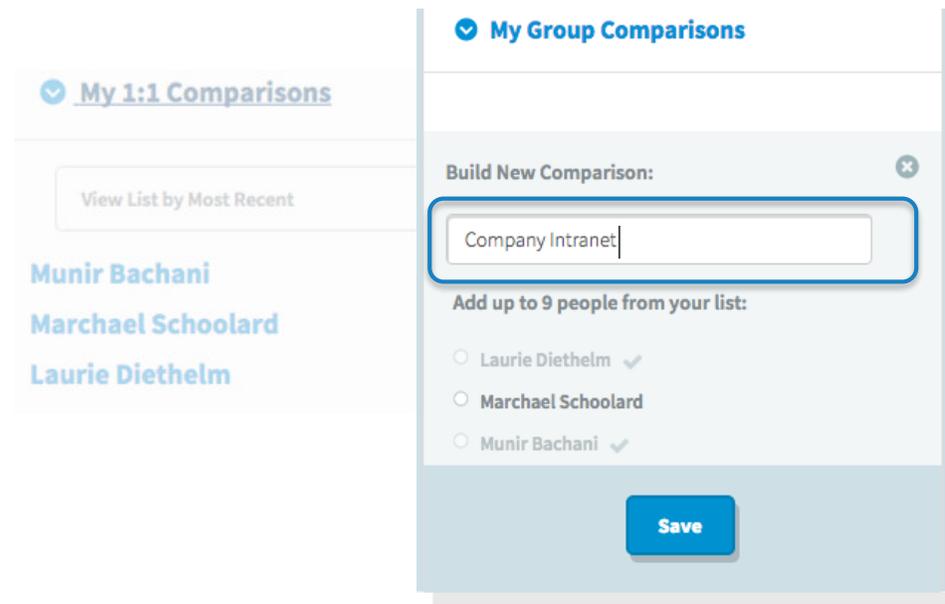
系统给出了各种建议

# Kari 还想根据她的项目团队创建一个团队报告，这样她可以随时在团队报告中查看她的同事们。只需两步，轻松创建：

**1** 先点击按钮  
“Build New Comparison”



**2** 然后为团队命名，最多可选择9位同事。



# 创建成功！可以看到小组成员包括自己的行为风格都显示在了同一个圆盘中。

Comparison: **Company Intranet**

Get workplace tips:

Choose a member

- Munir Bachani
- Laurie Diethelm
- Marchael Schoolard

**D**  
DOMINANCE

**i** LD  
INFLUENCE

**C**  
CONSCIENTIOUSNESS

**S** MS  
STEADINESS

MB

My Updates

My Profile

My 1:1 Comparisons

My Group Comparisons

View List by Most Recent

Company Intranet

9/22/2015 | Add People

- Munir Bachani
- Laurie Diethelm  
Wiley
- Marchael Schoolard  
Math Stuff

Group Comparison

View | Delete

Build New Comparison

# Kari是一名销售人员(她完成了Everything DiSC 销售测试, 将报告添加到了系统中), 她想在销售会议前借助DiSC了解如何与客户打交道

MY STYLE MY REPORTS MY CUSTOMERS MY COMPARISONS

more effective interactions with customers

maps

CREATE A NEW MAP

Last Name	Gender		
McClintoch	Male	Customer Interaction Map	✕
Doyle	Female	Customer Interaction Map	✕

通过三个简单的步骤, 判断客户在两个维度上的表现, Kari为客户创建了互动图示, 所有的客户互动建议都保存在了系统中

## Step 2 - Enter an observation

Consider whether Marco is more **Fast-Paced and Outspoken** or **Cautious and Reflective**. Choose the point on the graphic below that best describes where he falls.

Fast-Paced and Outspoken



Cautious and Reflective

Next

Kari 觉得今后会经常用到 **MyEverythingDiSC.com** , 所以她关注了 **Training Bridge DiSC 官微** , 同时还能分享许多有趣的 DiSC 文章。

1



差一点我们就擦肩而过了  
有趣 有用 有态度

2



3



# 让 Everything DiSC 文化在企业滋长，快来创建一个账号， 让我们一起来使用 MyEverythingDiSC.com 吧！

